

# A F M C

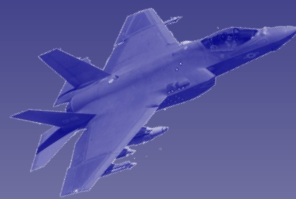
## SMALL BUSINESS



# A I R F O R C E

## M A T E R I E L C O M M A N D

### GUIDE TO FINDING CONTRACT OPPORTUNITIES



DELIVERING  
**INNOVATION,  
EFFICIENCY, AND  
AGILITY** TO THE  
BATTLEFIELD...

...THROUGH THE  
**POWER OF  
SMALL BUSINESS!**



## WELCOME TO THE AIR FORCE MATERIEL COMMAND

### WHO WE ARE

Air Force Materiel Command (AFMC) is the world's leader in developing and sustaining war-winning expeditionary capabilities. To achieve this mission, AFMC extensively leverages the innovation & expertise of thousands of Small Businesses such as YOU. The AFMC mission is executed across six Centers, with each Center focused on a particular mission; e.g., R&D, weapon system life cycle management, air craft sustainment, test and evaluation, nuclear weapons, and installation support. Utilizing the contacts in this brochure, we welcome you to contact the Center your company is best suited to support and learn more about the diverse Small Business opportunities available in AFMC. We look forward to working with you in the defense of our nation!



### HOW CAN AFMC/SB HELP YOU?

Think of us like the front door. We can be your initial entryway to AFMC requirement owners and contracting units, pointing you to the base or mission that most fits your capabilities. If you understand the AFMC organization outlined in this pamphlet, recommend reaching out directly to the Center small business

**Mission:** To connect Small Businesses to the right Air Force opportunities and to help train and equip AFMC Small Business Offices to do the same.

**Vision:** To be the champions of small business solutions for the warfighter.

## SIX EASY STEPS TO DO BUSINESS WITH AFMC CENTERS

Before you start with our six easy steps below, please contact your local Procurement Technical Assistant Center (PTAC) at the link below to help you start out on the right foot.

<https://www.aptac-us.org/find-a-ptac/>

1. Obtain a DUNS Number and register in the System for Award Management. ([www.fedgov.dnb.com](http://www.fedgov.dnb.com) and [SAM.gov](http://SAM.gov))
2. If you would like to compete for special small business set-aside contracts, contact and register with your local SBA Office. Examples of Small Business Set-asides include:
  - ◆ 8(a) Business Development
  - ◆ HUBZone
  - ◆ Economically Disadvantaged/Women-Owned Small Business Programs
  - ◆ Service-Disabled Veteran-Owned Small Business Concerns
3. Determine your Federal Supply Classification (FSC) & North American Industry Classification System Codes (NAICS). Once you have determined your codes, add them to your SAM.gov company profile to be informed about future contract opportunities. If you need help with this contact your local Procurement Technical Assistance Center, <https://www.aptac-us.org>.
4. Browse SAM.gov for contract opportunities at the Bases you would like to do business with.
5. For additional information about AFMC Small Business opportunities, directly reach out to the appropriate AFMC Small Business Office located at the Center/Base as indicated in this brochure.
6. Once you have found a requirement that you can support, submit a quotation or proposal in accordance with the Request for Proposal (RFP) "Instructions to Offerors".

If at any point you would like assistance with locating or responding to AFMC Requirements, please contact the appropriate **Center Small Business Office**.

# SIX UNIQUE MISSIONS...ONE DYNAMIC COMMAND!

The Air Force Installation & Mission Support Center (AFIMSC) provides operational support to Air & Space Force installations worldwide spanning expeditionary space & installation support programs. This includes base communications, chaplains, civil engineering, contracting, financial management, logistics readiness, public affairs, security forces, resourcing and combat support operations for Airmen and their families. Contact the AFIMSC Small Business Office if your product or service is capable of supporting the world's finest Airmen.

## AIRMEN & BASE SUPPORT SERVICES (AFIMSC)

The Air Force Nuclear Weapons Center (AFNWC) provides nuclear material management to the Air Force Global Strike Command. AFNWC provides the backbone for national nuclear assurance and deterrence programs through Air Delivered Capabilities; Ground Based Strategic Deterrent Systems; Minuteman III Systems; Nuclear Command, Control, and Communications (NC3) Integration; and Nuclear Technology & Integration. Contact the AFNWC Small Business Office if your product or service is capable of supporting Nuclear Management.

## NUCLEAR SYSTEM MANAGEMENT (AFNWC)

The Air Force Research Laboratory (AFRL) is dedicated to leading the discovery, development, & integration of warfighting technologies in air, space, and cyberspace. AFRL leads the pursuit of basic and applied research and advanced technology development for aerospace systems, sensors, materials & manufacturing, human performance, cyber technology, directed energy, space vehicles, & munitions. Contact the AFRL Small Business Office if you are pursuing innovative, leading edge technology or submit your idea to <https://airforcetechconnect.org>.

## DISCOVERY & DEVELOPMENT (AFRL)



The Air Force Sustainment Center (AFSC) provides the Air Force with supply chain and logistics management to maintain all Air Force weapon systems in operating condition for the Warfighter. This includes the modification, maintenance, repair and overhaul of weapon systems such as aircraft, avionics, electronic systems, and munitions among others. If you specialize in providing items and services designed to keep established weapon systems in peak condition, contact the AFSC Small Business Office to learn about opportunities to join our mission.

## WEAPON SYSTEM SUSTAINMENT (AFSC)

The Air Force Test Center (AFTC) conducts developmental testing & evaluation of aircraft and flight systems including avionics, weapons systems (manned & unmanned), flight-controls, and munitions. Center operations include aerodynamic & propulsion wind tunnels, rocket & turbine engine test cells, environmental chambers, ballistic ranges, and centrifuges in the evaluation of air, space, and cyber systems. Contact the AFTC Small Business Office if your capabilities can support developmental testing and evaluation of complex systems.

## TEST AND EVALUATION (AFTC)

The Air Force Life Cycle Management Center (AFLCMC) is charged with bringing weapon systems out of the development & testing stages and into the hands of the Warfighter while focusing on “Cradle-to-Grave” support in the production and fielding of major USAF weapon systems, AFLCMC operates globally to acquire and maintain systems such as; Aircraft, IT Networks, C3ISR Systems, simulators, personal equipment and other aerial systems. Contact the AFLCMC Small Business Office if you have a product or service capable of supporting Life Cycle Management.

## WEAPON SYSTEMS LIFE CYCLE MANAGEMENT PROGRAM SUPPORT (AFLCMC)

## AIR FORCE MATERIEL COMMAND (AFMC)

  
 Wright-Patterson AFB, OH (HQ Director: Jeff Mellott)  
Phone: 937-257-3211  
Email: [afmc.sb.workflow@us.af.mil](mailto:afmc.sb.workflow@us.af.mil)  
Website: <https://www.afmc.af.mil/About-Us/Small-Business/>

## AIR FORCE SUSTAINMENT CENTER (AFSC)

  
 Tinker AFB, OK (Director: Tracy Nicolson)  
Phone: 405-739-2601  
Email: [AFSC.SB.workflow@us.af.mil](mailto:AFSC.SB.workflow@us.af.mil)  
  
 Hill AFB, UT (Director: James Dean)  
Phone: 801-777-4143  
Email: [AFSC.OL.SB@us.af.mil](mailto:AFSC.OL.SB@us.af.mil)  
  
 Robins AFB, GA (Director: Timothy Inman)  
Phone: 478-926-5873  
Email: [wralc.bc.frontoffice@us.af.mil](mailto:wralc.bc.frontoffice@us.af.mil)

## AIR FORCE TEST CENTER (AFTC)

  
 Edwards AFB, CA (Director: Cindy Randall)  
Phone: 661-277-4519  
Email: [cynthia.randall@us.af.mil](mailto:cynthia.randall@us.af.mil)  
  
 Arnold AFB, TN (Stacey Lamb)  
Phone: 931-454-5868  
Email: [stacey.lamb.1@us.af.mil](mailto:stacey.lamb.1@us.af.mil)  
  
 Eglin AFB, FL (Director: Anita Jackson)  
Phone: 850-882-2843  
Email: [aflcmc.sb.eglin@us.af.mil](mailto:aflcmc.sb.eglin@us.af.mil)

## AIR FORCE INSTALLATION & MISSION SUPPORT CENTER (AFIMSC)

  
 Joint Base San Antonio, TX (Director: Gregory Santiago)  
Phone: 210-395-8907  
Email: [AFIMSC.SB.workflow@us.af.mil](mailto:AFIMSC.SB.workflow@us.af.mil)  
  
 Wright-Patterson AFB, OH (David Boris)  
Phone: 937-257-2822  
Email: [AFICA.SB.workflow@us.af.mil](mailto:AFICA.SB.workflow@us.af.mil)

## AIR FORCE RESEARCH LABORATORY (AFRL)

  
 Wright-Patterson AFB, OH (Director: Brian McJilton)  
Phone: 937-999-1719  
Email: [AFRL.SB.Questions@us.af.mil](mailto:AFRL.SB.Questions@us.af.mil)  
  
 Wright Research Site – Wright-Patterson AFB, OH (Sarah Bell)  
Phone: 937-713-0963  
Email: [sarah.bell.12@us.af.mil](mailto:sarah.bell.12@us.af.mil)  
  
 Rome Labs, NY– Information Directorate (Michael Graniero)  
Phone: 315-330-4625  
Email: [michael.graniero@us.af.mil](mailto:michael.graniero@us.af.mil)  
  
 Air Force Office of Scientific Research, VA (Calvin Scott)  
Phone: 703-696-7308  
Email: [calvin.scott@us.af.mil](mailto:calvin.scott@us.af.mil)  
  
 Kirtland AFB, NM (Carmen Chavira)  
Phone: 505-503-9311  
Email: [Carmen.Chavira@us.af.mil](mailto:Carmen.Chavira@us.af.mil)

## AIR FORCE LIFE CYCLE MANAGEMENT CENTER (AFLCMC)

  
 Wright-Patterson AFB, OH (Director: Luke Schultz)  
Phone: 937-904-5999  
Email: [aflcmc.sb.org.mailbox@us.af.mil](mailto:aflcmc.sb.org.mailbox@us.af.mil)  
  
 Eglin AFB, FL (Director: Anita Jackson)  
Phone: 850-882-2843  
Email: [aflcmc.sb.eglin@us.af.mil](mailto:aflcmc.sb.eglin@us.af.mil)  
  
 Hanscom AFB, MA (Director: Jeffery Emmons)  
Phone: 781-225-6470  
Email: [jeffery.emmons.1@us.af.mil](mailto:jeffery.emmons.1@us.af.mil)  
  
 Maxwell AFB-Gunter Annex, AL (Director: Yolanda, McCain)  
Phone: 334-416-4137  
Email: [yolanda.mccain@us.af.mil](mailto:yolanda.mccain@us.af.mil)

## AIR FORCE NUCLEAR WEAPONS CENTER (AFNWC)

  
 Kirtland AFB, NM (Director: Roberto Acosta)  
Phone: 505-846-4366  
Email: [AFNWC.SB.workflow@us.af.mil](mailto:AFNWC.SB.workflow@us.af.mil)

